

## Case Study

# Azure Strategy Roadmap

Customer: Mitchell Shire Council

Industry: Local Government

Services: Strategy & Roadmap for  
Cloud Adoption

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### Challenges:

- ▶ Need for IT Infrastructure review for growing municipality
- ▶ Cloud first adoption to align to this growth
- ▶ Strategy and roadmap needed for cloud migration

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### Outcome:

- ▶ A strategic roadmap and detailed 3-year cost analysis
- ▶ 30% calculated cost savings by adopting Microsoft Azure
- ▶ A trusted partner to help MSC future-proof IT operations

## The challenge

Mitchell Shire Council is strategically located just 40km north of Melbourne and is one of Victoria's fastest growing outer metropolitan municipalities. Aligning to this growth, MSC had a requirement to review its existing IT infrastructure, with priority focus on a Cloud first adoption, leveraging Microsoft Azure. A Cloud strategy and roadmap was required so that MSC can justify the business case to move their environment to Microsoft Azure and the steps to do so.

## The solution

Mitchell Shire Council engaged CyberCX as a preferred Microsoft Azure Gold partner that has the expertise and experience to understand their existing environment in order build a roadmap and business case justification for their adoption of Microsoft Azure. The decision to hire CyberCX services was based on MSC's strong interest on achieving an outcome that allowed them to future-proof IT operations.

Using an internally developed methodology and intellectual property (IP), including known discovery techniques alongside workshops to gather the most relevant information pertaining to the discovery efforts, CyberCX were able to complete the discovery components while MSC continued to operate its core business.

Based on the efforts, CyberCX was able to build a vision for MSC, including:

- ▶ Cost Model Analysis: Cost analysis of existing services and infrastructure and a 3-year Total Cost Analysis (TCO)
- ▶ Cloud Architecture: An extensive plan covering IaaS/PaaS/SaaS/DRaaS to outline the cloud's different capabilities and, how MSC can take advantage of these
- ▶ Strategic Roadmap: A plan outlining a cloud roadmap in three stages: now, next and horizon, aligned to MSC's goals.

## The outcome

The roadmap was able to demonstrate a huge benefit to MSC. Based on the key outcome and findings, CyberCX were easily able to provide MSC a clear 30% calculated cost savings across a 3-year Total Cost Analysis (TCO) by adopting Microsoft Azure. In addition to this, as the Council is growing, this will future proof their strategy and enable them to scale as the growth is realised.

*“Right from day one, CyberCX has been very quick to understand what our needs were, and very thorough in exploring all our pain-points with us and advising on all the possibilities and solutions that can really work for us, and how we can utilise these new platforms in a better way.”*

**Kamran Changezi**  
Project Manager

## About CyberCX

CyberCX is a leading independent cyber security services company. Unifying the most trusted cyber security brands and the experts who built them.

CyberCX delivers end-to-end cyber security services and the best cyber security talent with the most comprehensive range of cyber security services to business, enterprise and government.

Contact us to find out how CyberCX can help you achieve your cyber security goals.

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